



# HISTORY

Consortium grew out of a small book wholesaling cooperative in 1985 to become a full-service distributor. We quickly earned a reputation as an advocate for independent publishers. As our reputation and expertise grew, so did our publisher base.

Our current list of publishers illustrates our continued commitment to our literary roots. In addition, we continue to nurture key subject areas such as **politics, current affairs, popular culture, fiction, comics,** and **childrens**, along with a wide variety of other categories.

Our goal is to foster a vibrant community of independent publishers by distributing a diverse selection of thought-provoking books to the widest possible audience.

Although we've grown considerably and the issues facing independent presses have changed, **our core mission remains the same—to provide the highest level of service to all of our clients and customers.** After all, we share in your success.

Our people are dedicated professionals who care deeply about books and believe that the dissemination of ideas—especially those that might otherwise go unheard—is a vital and honorable task.

# SERVICES

- Trusted trade and specialty sales representation across North America and access to international markets
- Complete digital services: short print run, POD, eBooks, and digital discovery
- General and specialized marketing expertise in trade, academic, and library markets
- Seasonal presales and sales conference meetings
- State-of-the-art online sales and inventory reporting
- Academic website, specialty subject catalog, and conference representation
- Seasonal four-color frontlist adult and children's catalogs and Edelweiss electronic cataloging
- Warehousing and inventory maintenance
- Shipping and returns processing
- Risk management, collections, and credit processing

# PHILOSOPHY

At Consortium we value relationships and strive to understand your business and your customers intimately. That's why we offer publisher clients the opportunity to interact on a regular basis with staff, sales reps, and other independent publishers. We respect the unique identity of each of our publisher clients and work to deliver truly personalized service through our targeted marketing advice, personal sales conference presentations, and customized distribution plans.

Our publishers' authors have won **Pulitzer Prizes, National Book Awards,** and **Nobel Prizes**, among many other honors. To our customers, Consortium represents a source for books of **quality and distinction.**

Our catalogs include titles from authors like:

- **W.S. Merwin**
- **Tony Kushner**
- **Pablo Neruda**
- **Arundhati Roy**
- **Paul Harding**
- **Che Guevara**
- **Rebecca Solnit**
- **Lucille Clifton**
- **Neil Gaiman**
- **Noam Chomsky**
- **Howard Zinn**
- **Charles Bukowski**
- **Adam Mansbach**
- **August Wilson**
- **Benjamin Saenz**
- **Mia Couto**



# Consortium

[www.cbsd.com](http://www.cbsd.com)

Celebrating 30 years 1985–2015